

## Case Study

# How LaScala Modernized Its SOC With a Next-Gen SIEM Foundation Powered by Vijilan SIEM/SOC Services and CrowdStrike Falcon Next-Gen SIEM & Falcon LogScale

### Executive Summary

LaScala Inc. is a mature, security-first MSSP with a strong internal SOC, experienced analysts, and established SIEM operations. As customer expectations evolved and demand for continuous monitoring increased, LaScala made a deliberate decision to modernize its security operations foundation while preserving full SOC ownership.

Rather than outsourcing its SOC or relinquishing control, LaScala partnered with Vijilan to extend 24x7 coverage and upgrade its SIEM architecture using enterprise-grade technology powered by CrowdStrike Falcon Next-Gen SIEM and Falcon LogScale.

“As our business grew, we wanted to modernize our SIEM foundation and extend SOC coverage without changing who we are as a security organization. Our goal was to evolve thoughtfully, not reactively.”

— Ashley Britton, LaScala Inc.



### The Market Reality for Mature MSSPs

Many established MSSPs already operate SIEM platforms and business-hours SOC coverage. As these organizations grow, customer expectations increase, driven by regulated industries, larger mid-market and enterprise customers, and more rigorous security due diligence requirements.

The challenge is no longer basic visibility. It is operating a SOC that is modern, scalable, and sustainable. Traditional SIEM and log management platforms struggle to keep pace with the volume, speed, and flexibility required by today’s security operations.

## PARTNER PROFILE

**Company:** LaScala Inc.  
**Business Type:** Managed Security Service Provider

### Core Strengths:

- Experienced internal SOC and security engineering team
- Strong SIEM and log management discipline
- Defined roles across SIEM, EDR, identity, vulnerability management, and security awareness
- High-touch, long-term customer relationships

### Security Philosophy:

LaScala remains the SOC for its customers. Technology decisions are made to strengthen outcomes, scale responsibly, and preserve accountability.



### Why LaScala Evaluated a New SIEM and SOC Model

LaScala had SIEM and SOC in place but needed a modern platform. They aimed to upgrade SIEM and log management while expanding SOC coverage without impacting quality.

Priorities: faster search, better scalability, real-time analytics, and continuous innovation.

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## Why LaScala Chose Vijilan

LaScala's decision to partner with Vijilan was driven by architecture and long-term strategy, not short-term convenience.

After evaluating multiple options, including extending existing legacy platforms, LaScala selected Vijilan because Vijilan's Information Security Hub, ViSH, is built on CrowdStrike Falcon Next-Gen SIEM and Falcon LogScale. This provided a modern, scalable foundation designed for high-performance search, massive data volumes, and real-time security analytics.

"LaScala didn't need a new SOC. They needed a modern, scalable foundation. ViSH was built on CrowdStrike Falcon Next-Gen SIEM and Falcon LogScale specifically for MSSPs that already know what they're doing and want more from their data." — Kevin Nejad, Founder & CEO, Vijilan

Beyond the technology foundation, LaScala valued Vijilan's ability to operationalize this platform specifically for MSSPs. Vijilan delivers a multi-tenant, SOC-ready architecture that supports real-world workflows while allowing MSSPs to retain full ownership of customer relationships and SOC identity.

Additional factors influencing the decision included enterprise-grade pricing alignment, rapid innovation, and a technology stack built on some of the most advanced security platforms in the industry.



## How the Partnership Works in Practice

During business hours, LaScala's internal SOC leads investigations, customer communication, remediation, and strategy. During nights and weekends, Vijilan provides continuous monitoring and escalation support.

From the customer's perspective, LaScala remains the SOC. Communications, workflows, and accountability remain consistent, ensuring trust and continuity.

"Vijilan operates as an extension of our SOC. They handle continuous monitoring after hours, and our team picks up investigations and customer communication during the day. From the customer's perspective, LaScala is always the SOC." — LaScala Security Operations

## Operational and Business Impact

This model has enabled LaScala to modernize its infrastructure while improving operational sustainability. The partnership reduces analyst fatigue, supports role specialization, and provides a scalable foundation for onboarding additional customers without compromising quality.

## Built for MSSPs Who Want More From Their SIEM

This operating model is ideal for MSSPs that already run a SIEM, want deeper value from their data, need 24x7 coverage without becoming a staffing company, and want to remain the SOC for their customers.

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### Results at a Glance

- Modern Next-Gen SIEM foundation built on CrowdStrike technology
- Continuous 24x7 monitoring without internal overextension
- Preserved SOC ownership and customer trust
- Improved scalability, performance, and operational rhythm
- Future-ready platform aligned with enterprise security standards

### Technology That Reinforces Enterprise Trust

CrowdStrike Falcon Next-Gen SIEM and Falcon LogScale play a critical role in customer confidence. CrowdStrike's reputation, performance at scale, and continuous innovation reinforce trust in LaScala's SOC foundation. This combination of enterprise-grade technology and disciplined MSSP operations creates a security platform built for both today's demands and tomorrow's threats.

"Moving to a Next-Gen SIEM architecture built on Falcon LogScale gave us the speed, scale, and flexibility we needed. It's a foundation designed for modern SOC operations, not legacy log management."

— LaScala Security Engineering



## About Vijilan

Vijilan delivers SIEM and SOC services purpose-built for MSPs and MSSPs, enabling enterprise-grade security operations while preserving partner ownership, brand, and customer trust.

Powered by CrowdStrike Falcon Next-Gen SIEM and Falcon LogScale.